
Research Lecture

Private Grant Writing

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Global Objectives

- Conduct successful research
- Improve EM patient care
- Live a fulfilled life with a great career
- Make the world a better place

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Specific Objectives

- Learn how to find, obtain private grants
- Be a successful private grant writer
- Obtain private grants
- Complete the work outlined in the grant
- Be able to utilize the resources well
- Enjoy the process
- Repeat

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Session Plan

- Identify sources of private grant funds
- Discuss differences between federal and private grant sources
- Consider an example: RWJ foundation
- Promote the EMF as an important research grant source

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Public vs. Private Grants

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Public vs. Private Grants

- Truly not many differences
- Go to those who want what you want
- Give them what they want in the grant application
- Use a PHS 398 format when possible
- Streamline the application


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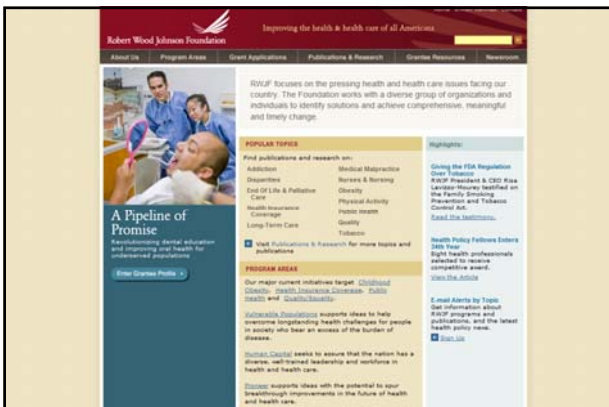
Public vs. Private Grants

- In general, private grants will be smaller in scope and the resources requested
- Policy work or pilot research work
- Make sure to identify how the work will help them, their mission, and those they wish to serve by funding your work
- Follow-up, follow-up, follow-up

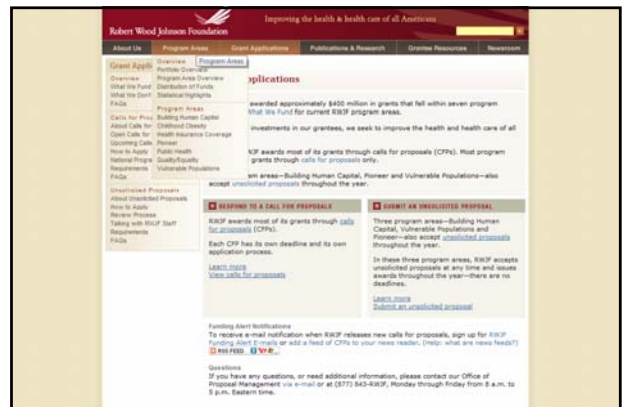
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Private Grant Source: Robert Wood Johnson

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The screenshot shows the Robert Wood Johnson Foundation website. The main navigation bar includes 'About Us', 'Program Areas', 'Grant Applications', 'Publications & Research', 'Grantee Resources', and 'Newsroom'. The main content area features a large image of a doctor and patient, with text stating 'RWJF focuses on the pressing health and health care issues facing our country. The Foundation works with a diverse group of organizations and individuals to identify solutions and achieve comprehensive, meaningful and timely change.' Below this, there are sections for 'POPULAR TOPICS' (Addiction, End Of Life & Palliative Care, Health Insurance, Long Term Care, Tobacco), 'PROGRAM AREAS' (Chronic Disease, Health Inequality, Quality, Tobacco), and 'Highlights' (Getting the FDA Repeal Over The Line, RWJF Awarded a QIP Role, Lewin-Weiner Institute on the Family Smoking Prevention and Tobacco Control Act, Health Policy Fellows Enter 2007 Year, Eight health professionals selected to receive competitive award, E-mail Alerts by Topic, Get information about RWJF programs and publications, and the latest health policy news).



The screenshot shows the 'Grant Applications' page on the Robert Wood Johnson Foundation website. The main navigation bar is the same as the home page. The main content area is titled 'Grant Applications' and includes a sub-section 'Applications' with the text: 'We awarded approximately \$400 million in grants that fell within seven program that we fund for current RWJF program areas.' Below this, there are sections for 'RESPOND TO A CALL FOR PROPOSALS' and 'SUBMIT AN UNSOLICITED PROPOSAL'. The 'RESPOND TO A CALL FOR PROPOSALS' section states: 'RWJF awards most of its grants through calls for proposals (CFPs). Most program areas have their own application process. Each CFP has its own deadline and its own application process.' The 'SUBMIT AN UNSOLICITED PROPOSAL' section states: 'In these three program areas, RWJF accepts unsolicited proposals at any time and issues awards throughout the year—there are no deadlines.' At the bottom, there is a 'Questions' section with contact information for the Office of Proposal Management.

2007 Emergency Medicine Research Workshop

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Grantee Reporting Instructions
Annual Narrative Report

Robert Wood Johnson Foundation

ANNUAL NARRATIVE REPORT—OVERVIEW AND PURPOSE
We have devised a simple set of four questions for the Annual Narrative Report.

- Questions 1-3 ask you to tell RWJF about how your project is meeting its established goals, activities you have engaged in to date to meet those goals and any that have not been completed on schedule, and other issues you are addressing. We expect you to report to us any changes from the planned activities that were described in your proposal. Upon reading your answers to these questions, your program officer may contact you for additional information.
- Question 4—See *Grantee Reporting Instructions—Bibliography Formatting and Submission*.

FORMAT

- The maximum length of an Annual Narrative Report is two pages, with a preferred length of one page.
- Use a 12-point font, one-inch margins and single-line spacing.
- Incorporate the first three questions as bold italic subheads.

ANNUAL NARRATIVE REPORT—QUESTIONS

1. What did you accomplish during this reporting period? How did these accomplishments help you reach the goal of your project? If relevant, what indicators or benchmarks were used to determine your progress? Briefly describe the activities carried out this reporting period to meet these goals, as described in your proposal.

- For a service project, indicate the number of people served during the year and being served currently, and the services that are provided, where and how. If the service project is only in the planning or development stage, indicate what has been accomplished to date.
- For a project making individual awards for training, leadership development or recognition, indicate the kinds of awards provided during this year and the results of the awards, including any special accomplishments during the year.
- For a project that aims to create institutional change, indicate the various activities and methods that have been undertaken to date to effect such change, and describe any changes that have occurred.
- For a communications project, describe the products produced or in production, how they are being or will be disseminated, the numbers distributed (if applicable), the size of the audience reached (if applicable) and the response (reviews, media coverage, etc.).
- For an evaluation project, describe the milestones to date in gathering and analyzing information, and preliminary findings to date from the evaluation.
- For a research project, describe the stage the project has reached in the research process and what has been accomplished during the year, including any preliminary findings.

2. Why, if any, proposed activities were not completed? Briefly describe those activities, the reasons they were not completed and your plans for carrying them out.

- If the activities completed differ from your proposal, what caused these changes?
- Were activities delayed and if so, why?
- Will these activities be completed? When and how?
- Are there any activities you will not be able to complete during the course of your grant?

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Grantee Reporting Instructions
Annual Narrative Report

Grantee Reporting Instructions
Annual Narrative Report


Robert Wood Johnson Foundation

3. Is there anything else you want to tell RWJF? Please include an addendum to the report. Feel free to tell us about any other unexpected issues, concerns or successes you have had in this reporting period.

4. What was produced during the reporting period?
Create an Annual Bibliography, which is a separate document from the Annual Narrative Report and must be accompanied by two copies of each product that has been produced in this reporting period. The Annual Bibliography does not cover all categories of grant products requested by RWJF.

**Private Grant Source:
Emergency Medicine
Foundation**

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Emergency Medicine Foundation

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EM RESEARCH

GRANT OVERVIEW

December 2007 Deadlines

EMF Career Development Grant - \$30,000
Description: Awarded to emergency medicine faculty at the instructor or assistant professor level who needs seed money or release time to begin a promising research project.
Application Deadline: December 21, 2007

EMF Health Policy Research Grant - \$50,000
Description: The grants are awarded for a one- or two-year period to researchers in the health policy or health services area, who have the experience to conduct research on critical health policy issues in emergency medicine.
Application Deadline: December 21, 2007

EMF Resident Research Grant - \$5,000
Description: Awards a maximum of \$5,000 to a junior or senior resident to stimulate research at the graduate level.
Application Deadline: December 21, 2007

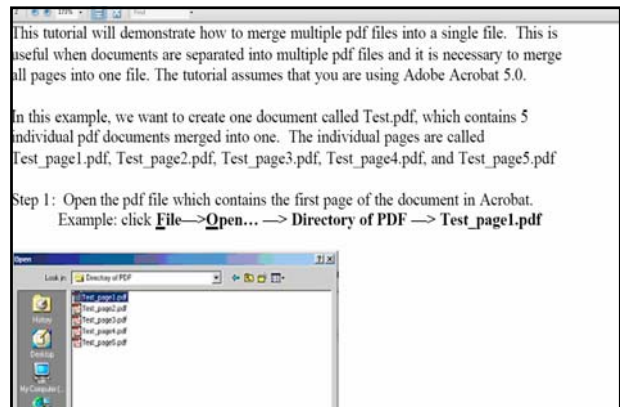
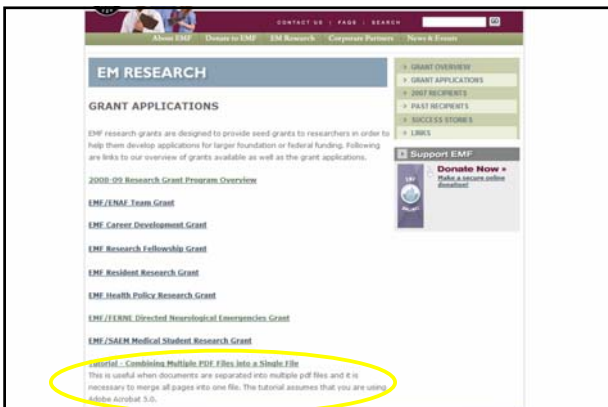
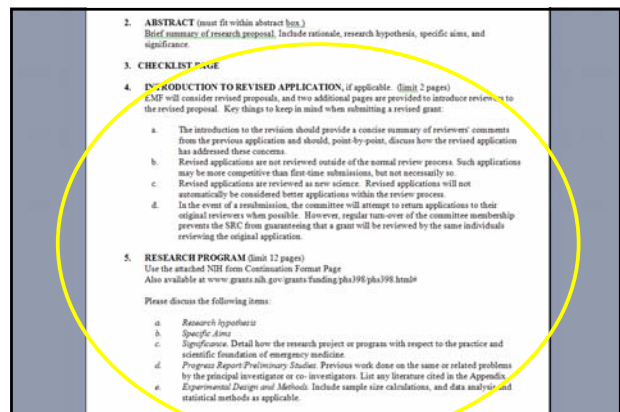
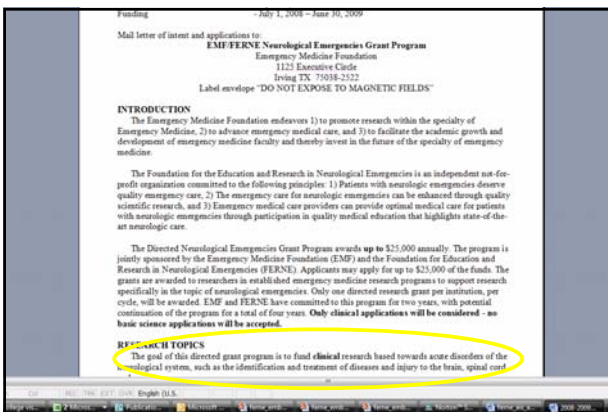
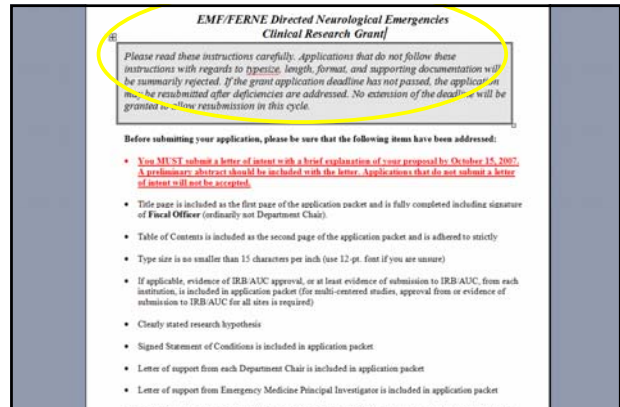
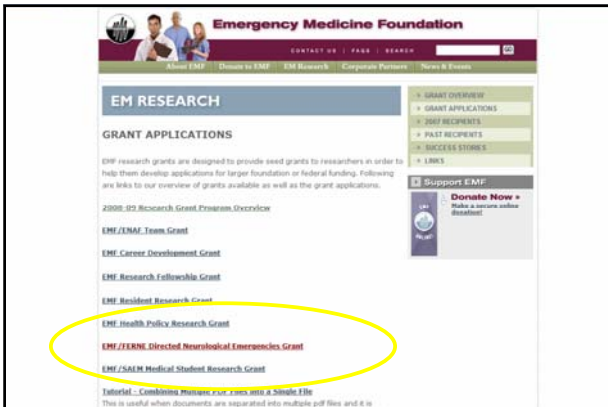
GRANT OVERVIEW
GRANT APPLICATIONS
PAST RECIPIENTS
SUCCESS STORIES
LINKS

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Conclusions

- Private grants are abundant
- Slightly less systematic application process, but PHS 398 format still key
- Need to provide a detailed report of the work and the deliverables
- Private foundation websites assist in the process

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Recommendations

- Become facile at doing private grant writing, make it similar to PHS 398
- Know what is out there, and think global
- Consider how multiple private grants can be obtained and utilized, promoting success in the research enterprise
- Consider the EMF strongly for your work

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Thank you.

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